



blaize[®]

Life on the Edge
Investor Presentation
Fourth Quarter 2024

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The Right Platform For The Future Of Edge AI Computing

Investment Highlights



Full-Stack Hardware and Software Solution Built for AI Inference at the Edge



Intuitive Flexibility for AI and Related Workflows



Targeting a \$71B Global Serviceable Addressable Market by 2028¹, across Security & Monitoring, Enterprise Edge AI, and Autonomous Systems End Markets



Strong Traction with \$400M+ Qualified Pipeline² of Opportunities



Global Footprint with Tier 1 Supply Chain Relationships



\$335M Raised to Date



Experienced Leadership with Blue-Chip Background

¹ See slide "Tremendous Market Growth Across AI Deployment" for additional detail on SAM

² See slide "Definition of Terms"

Strong Momentum and Technological Focus to Drive Accelerated AI Adoption

Global presence, advanced IP, and market traction to propel growth

Key Metrics and Market Stats

US-based with offices in the UK, India & UAE	56 Patents & Applications	~220 Total Employees
\$335M Raised to Date	\$71B Serviceable Addressable Market (SAM) by 2028E ¹	\$400M+ Qualified Pipeline ² of Opportunities
20+ Customers in Proof-of-Concept Stage ²	10+ Design Wins ²	25+ Channel Partners ²

Select Investors, Customers and Key Relationships

Investors				
				
			 Mercedes-Benz	
Customers & Key Relationships				
				
				

1. See slide "Tremendous Market Growth Across AI Deployment" for additional detail on SAM

4 2 See slide "Definition of Terms"

Blaize – Life on the Edge

Edge computing brings data processing closer to the devices that generate and use it, reducing latency and improving real-time decision-making

Blaize® has created a transformative new compute solution that **unites silicon and software to optimize AI from the Edge to the core**

We're partnering with customers to transform their products so they can deliver better experiences and better lives

Blaize Graph
Streaming
Processor (GSP)
Architecture

+

Blaize
Accelerators
& Platforms

+

Blaize
Software

=



blaize®

Complete Edge
AI Solutions



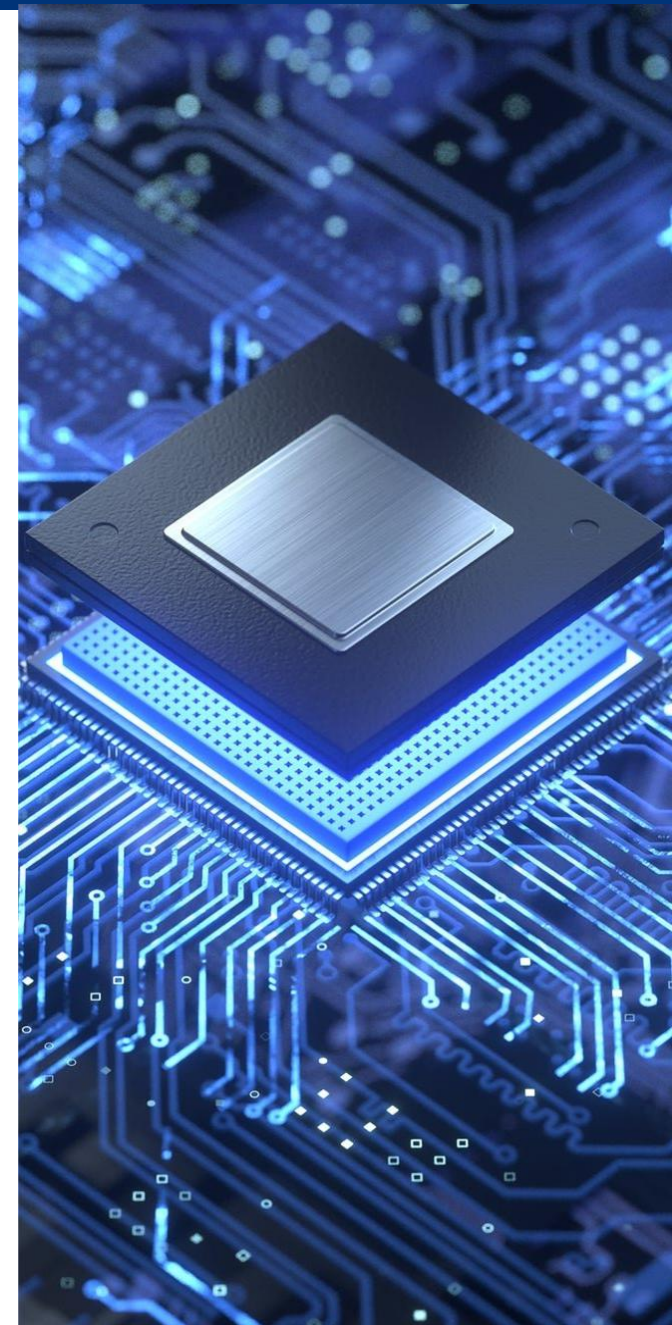
Security & Monitoring



Enterprise Edge AI



Autonomous Systems

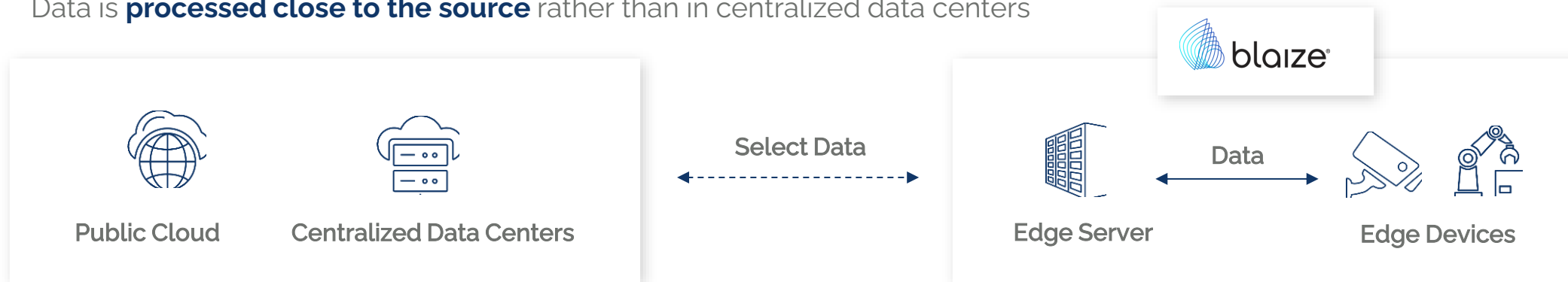


Edge Computing is the Future of Real-Time, Secure Data Processing

Edge computing enables AI adoption across security, retail, autonomous systems, enterprise and more

What is Edge Computing?

Data is **processed close to the source** rather than in centralized data centers



Edge Computing is More Efficient - Optimizes Time, Power, Size, and Cost



Low Power Consumption

Energy-efficient operations, requiring less power than within data centers



Reduced Data Transmission

Lower data transfer volumes minimizing costs for data transfer to and from data centers



Low Latency

Faster response times without delays from sending data to data centers



Cost Effective

Dense processing on Edge-tailored devices



Data Privacy

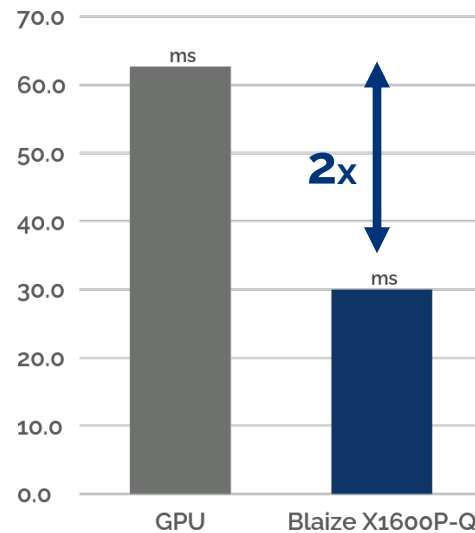
Keep sensitive data private by reducing reliance on the cloud

Blaize Demonstrates Improved Edge Performance vs. GPU

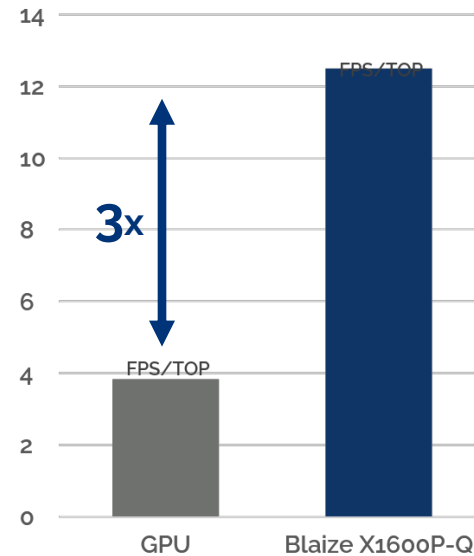
Blaize offers better results for Video Analytics use cases vs. GPU solutions



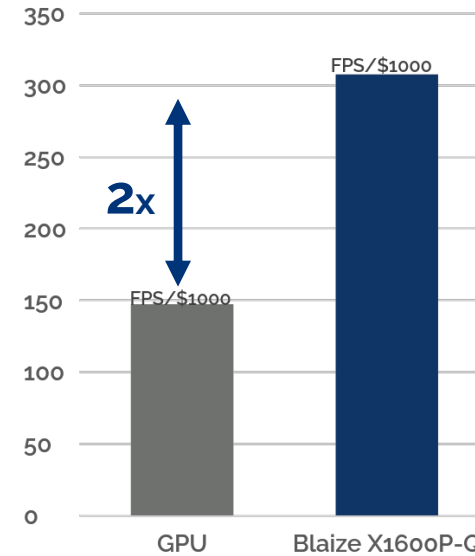
Latency



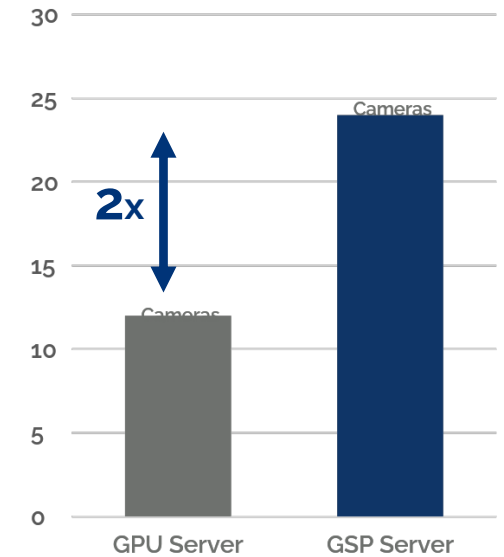
TOPs Efficiency



Cost Efficiency



Scalability



Outperforming Competitors at the Edge

Complete solution designed to lead across Edge applications

	GSP	GPU	SoCs	ASICs	FPGA
Task Level Parallelism	  GSP architecture enables many tasks to be run concurrently without frequent trips to memory	 Need large data sets and homogenous workloads	 Can only handle specific tasks it was designed for	 Can only handle specific tasks it was designed for	 Requires careful design and implementation
Flexible Architecture	 Designed for the evolving AI landscape to support new models without hardware redevelopment	 Constrained by graphics legacy and proprietary APIs	 Tailored hardware needed for different model types	 Optimized for specific workloads	 Hardware re-programmable but limited flexibility at runtime
Full-stack Software	 SDK, Vision-analytics optimization, and code-free environment options	 No code-free environment	 Limited to SDK	 Limited to SDK	 No code-free environment

Blaize's Solutions are Purpose-Built for Edge AI

Focused on what matters at the Edge, complementing the central processing power needed for GenAI

Cloud Chip Providers



Public Cloud



Centralized Data Centers



Edge Server



Edge Devices

Focused on More **Intensive Compute Training** and **High Batch Inference**

Datasets Need to be **Processed in the Cloud** Leaving them **Vulnerable**

Ideal for **High-Performance** Processing and Complex Workloads Only

Cost and Power Penalty to Achieve Performance

Focused on **Real-time AI Inference at the Edge**

Enabling **Data Privacy** for a Secure Edge

Pre-processing Low Level Workloads for Local Data Sets

Providing **Improved Efficiency** where Edge Compute Matters

Blaize – Complete Solutions to Enable AI Inference at the Edge

Full-stack hardware and software platform enabling AI to run at the Edge

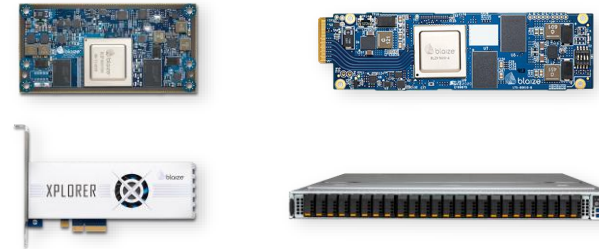
Solution Overview

Built Through over a Decade of R&D with Close Customer Engagement

Semiconductor Architecture Designed for the Edge



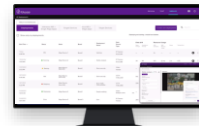
Accelerators and Platforms for Edge Systems



Software to Design and Run Edge AI Applications



Software Development Kit



Blaize® AI Studio™



Blaize® Picasso™

Ecosystem of Industry Relationships for Turnkey Deployment



Blaize is Targeting Tremendous Market Growth Across AI Deployments

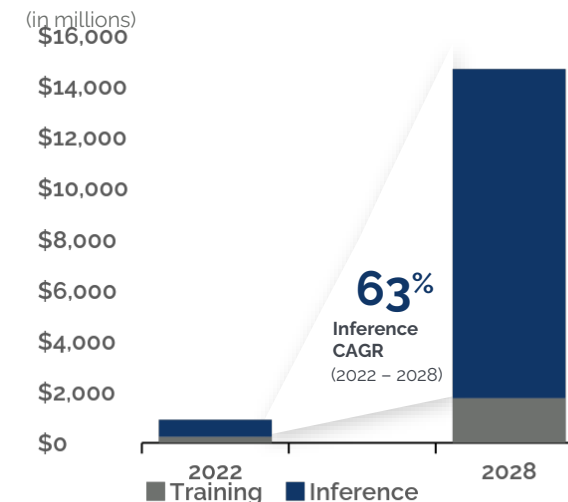
Focused on high-growth verticals where Edge AI has the largest impact

Traction in Large and Growing Verticals



The Need for AI Inference Chips is Projected to Far Surpass the Need for AI Training Chips

Global AI Processors Revenue



By 2025, growth in AI inference requirements will fast outpace the growth in AI training requirements¹

—Gartner

Blaize Products & Solutions Can Deliver Value Across a Vast Array of Applications

Expected to address complex and unique use cases with its flexible, efficient architecture and programmability

Security & Monitoring

Enterprise Edge AI

Autonomous Systems

Tactical Edge / Defense

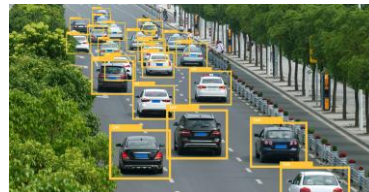
Smart City

Smart Retail

Smart Manufacturing

Healthcare

Autonomous Vehicles



- Rapidly process visual and sensor data to identify potential threats in real time

- Integrated into Edge server appliance
- Processing computing streams from 1,000s of cameras

- Integrated into VMS system compute unit
- Customer behavior analysis
- Incident management

- Integrated in industrial PC
- Enabling real-time analytics for predictive maintenance

- Medical imaging

- Targeting integration in vehicle alongside ECU
- In-cabin monitoring
- Drones and robotics

- Offering high-performance, energy-efficient AI that delivers real-time insights, autonomy, and predictive analytics in demanding operational settings

- Real-time data analysis
- Reduce congestion issues, promote safer roads
- Cost reductions

- Complex vision analytics acceleration
- Enable product placement and promotion optimization

- Prevent unplanned downtime and unexpected expenses
- Safety

- Enable health professions to assess health risks using real-time Edge analytics
- Improve patient care

- Improve real-time obstacle detection and avoidance

Targeting a **\$71B** Serviceable Addressable Market¹ for Blaize by 2028

Limited sample of Blaize applications that have been demonstrated but for which Blaize is not receiving recurring revenue
Pictured devices are OEM solutions that Blaize technologies could be embedded into, but are not Blaize products

Illustrative Deployments
where Blaize Products
Can Add Value

Potential
Benefits
Delivered

Illustrative Case Study – Security and Monitoring

Turnkey hardware and software solution enabling tactical security and monitoring for in-field defense

Full Field Asset Tracking and Monitoring Proposed Solution

Blaize® Pathfinder® P1600
Embedded System on Module



Blaize® Xplorer® X600M M.2 SFF
Accelerator Platform



*Integrated Blaize Hardware for
Real-Time Asset Tracking*



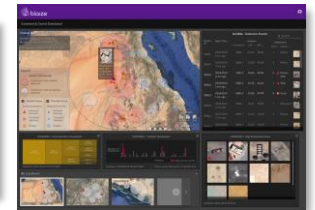
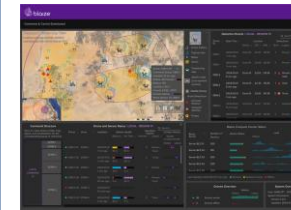
*Connecting In-Field Data to Command
Center with Blaize Hardware and Software*



Command Center



Dashboards for AI Command and Control



Key Benefits from AI Dashboard



Equipment health monitoring: Detects early wear for proactive maintenance



Optimization: Improves efficiency by addressing anomalies



Safety: Ensures compliance by monitoring limits and leaks

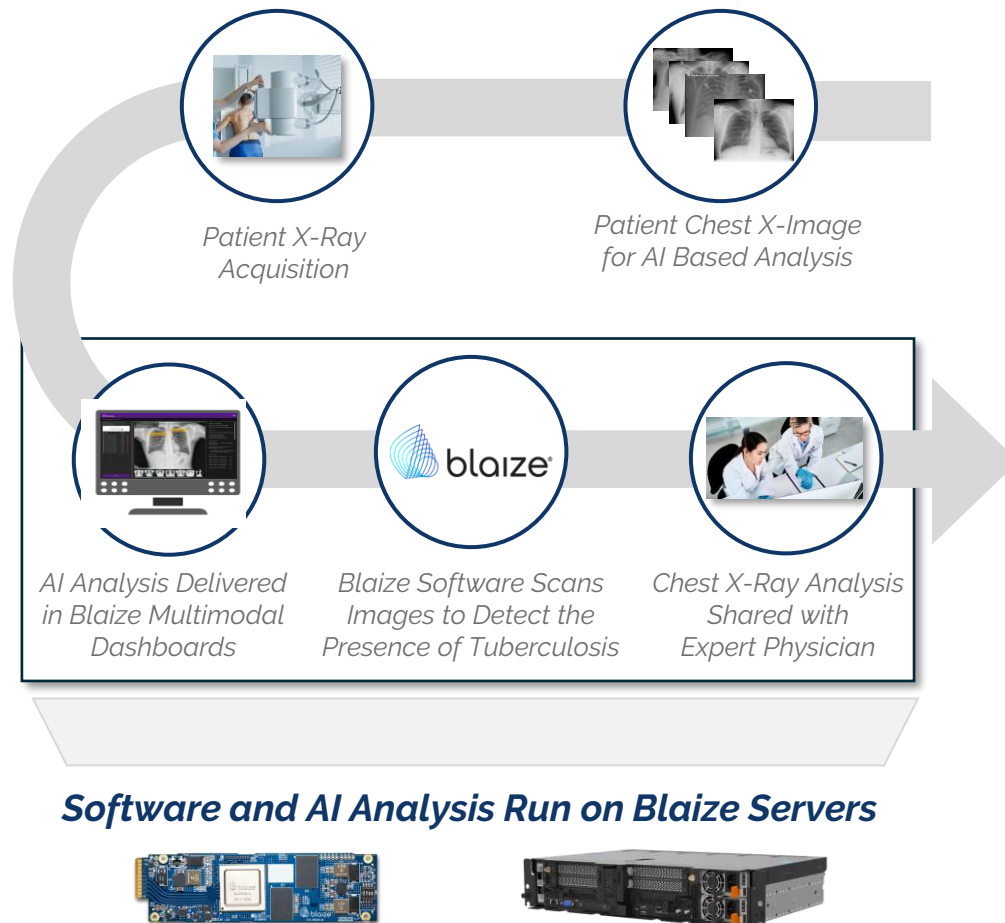


Enhanced security: Prevent trespassing in high-value areas

Illustrative Case Study – Healthcare

Potential comprehensive solution for X-ray AI analysis for a large healthcare network

Tuberculosis X-Ray Analysis with Blaize Solution That Has Been Piloted



Blaize Multimodal Dashboards



Key Benefits Delivered

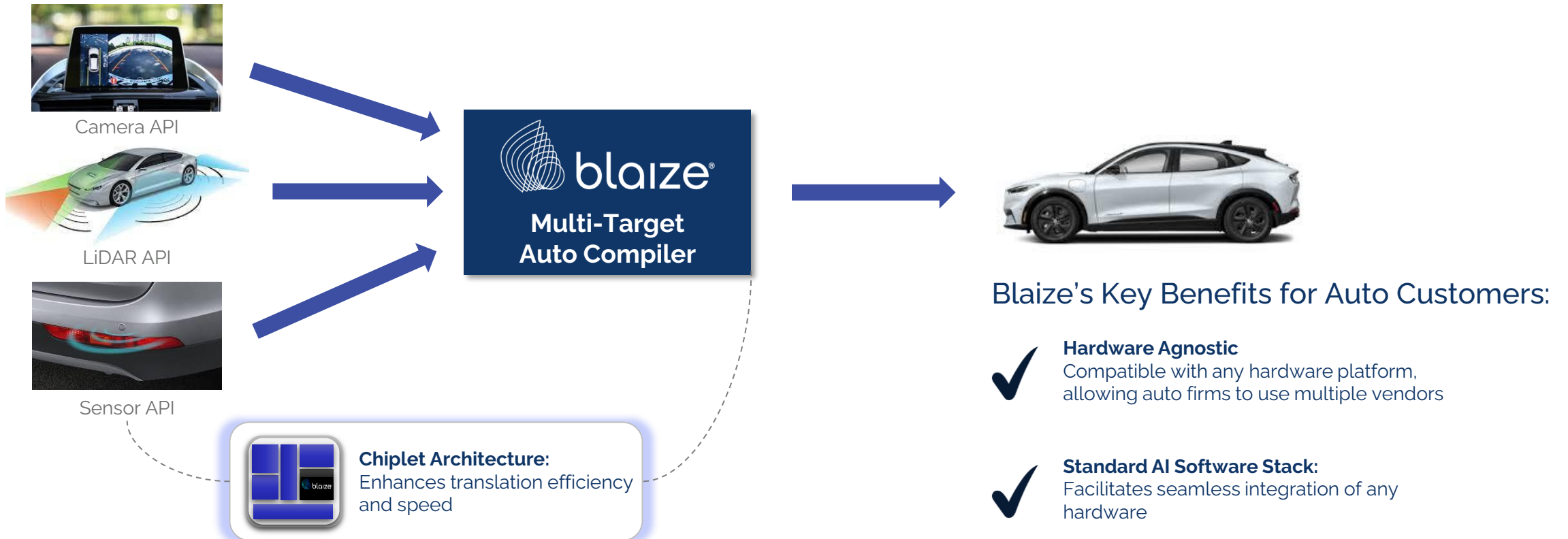
- ✓ Patient Prioritization based on Urgency
- ✓ High Clarity and Clinical Accuracy
- ✓ Intuitive Dashboard to Extract Insights
- ✓ Optimized Image Acquisition, Interpretation, and Reporting
- ✓ Security and Privacy Regulation Compliance

Illustrative Case Study – Automotive Design Work

Proof-of-concept of multi-target compiler to enable auto customers to deploy ADAS across any hardware platform

Unifying Automotive Hardware:

Blaize's Multi-Target Auto Compiler unifies diverse hardware languages into a **unified codebase**, enabling seamless integration for automotive companies



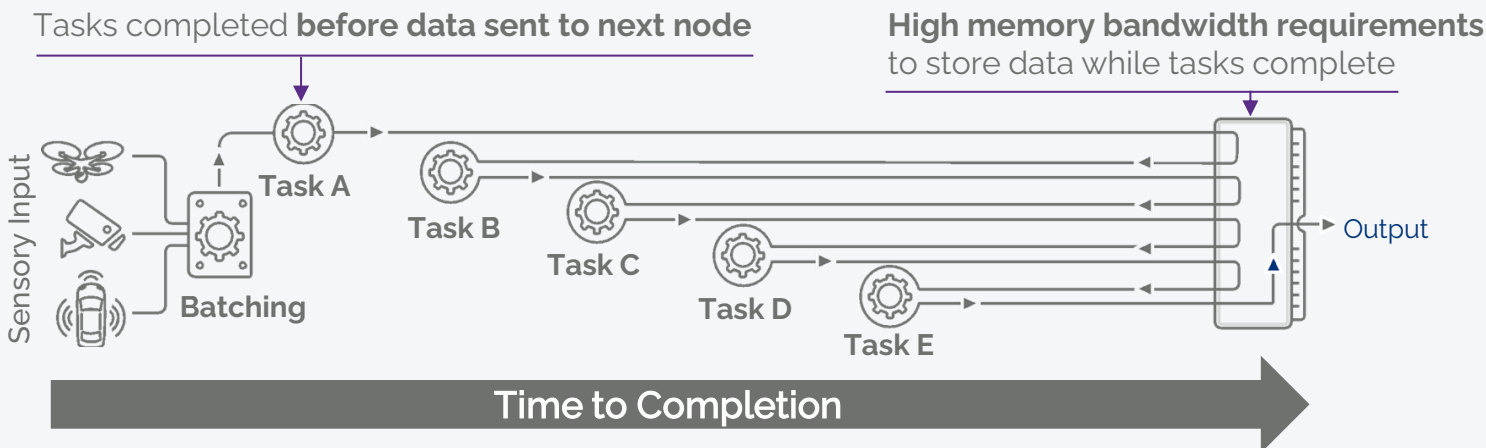
New Breed of Architecture for Performance and Cost Savings

Determines task dependencies to optimize scheduling, minimizing data trips to memory to save power & processing time

Traditional CPU/GPU Architecture vs. Blaize Graph Streaming Processor

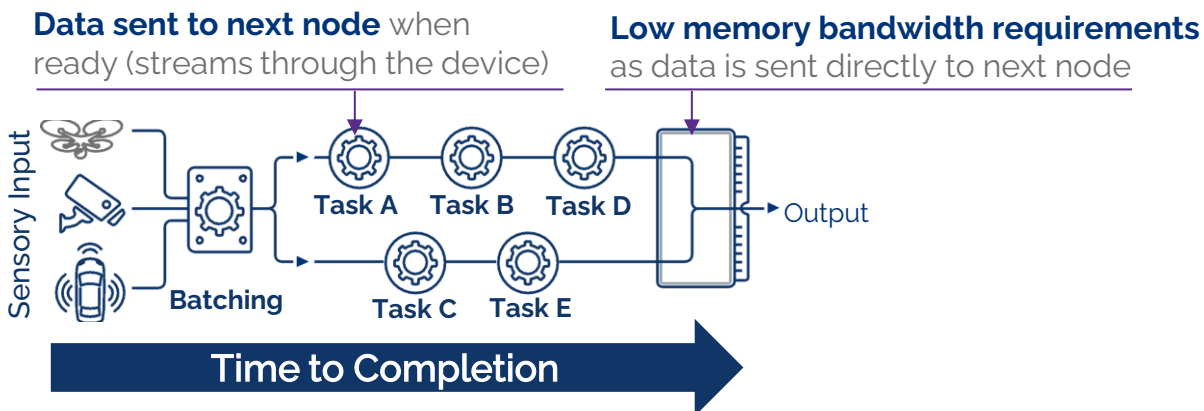
Resulting Differences

Legacy Sequential Processing CPU/GPU



- ⚠ Graphics processing architecture DNA results in **lower efficiency and performance**
- ⚠ Higher power consumption **limits Edge use cases**

Blaize Graph Streaming Processor

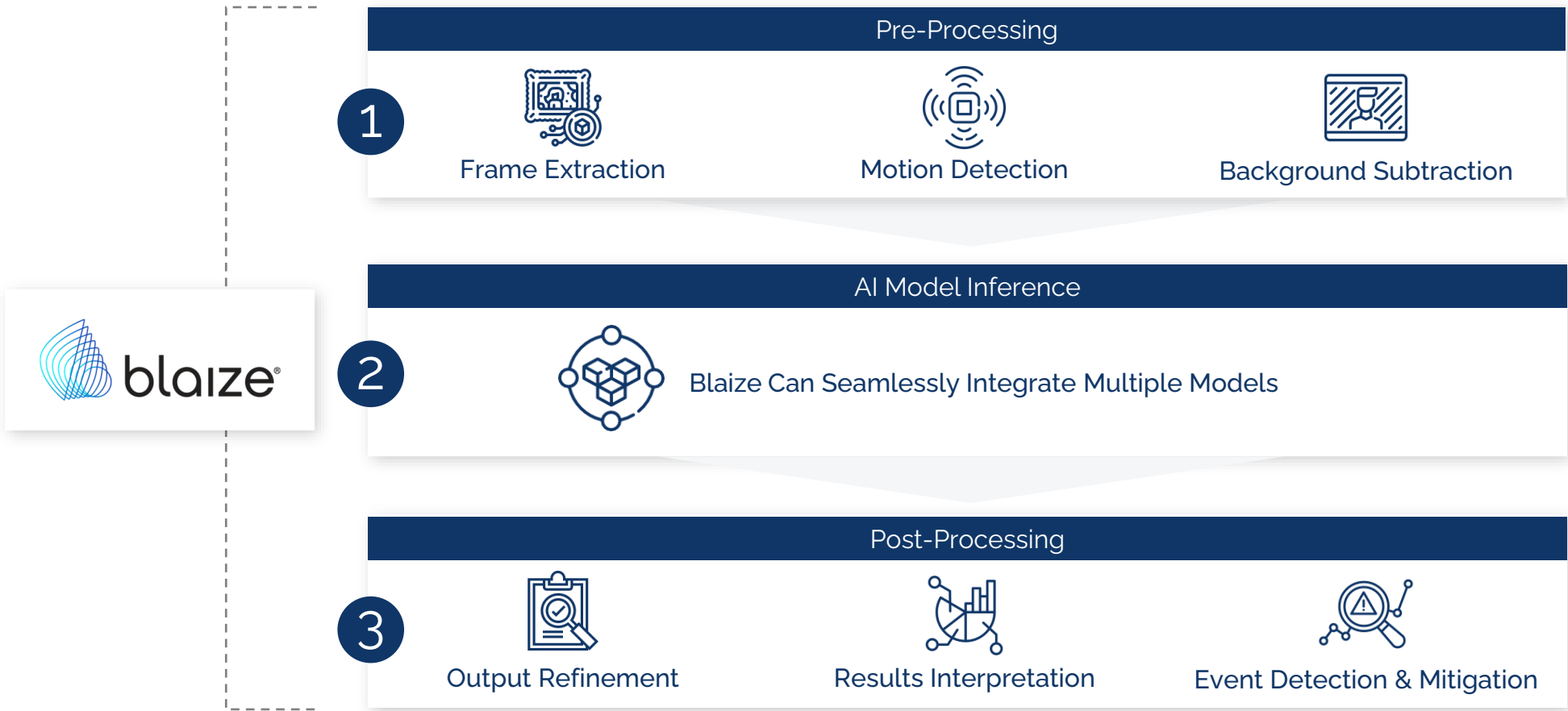


- ✓ Task-level parallelism results in **higher efficiency and performance**
- ✓ Proprietary architecture **reduces power consumption**, ideal at the Edge

With Advanced Flexibility, Blaize Does More

Ability to run multiple workloads for different Edge use cases and reduce strain on CPU/GPU resources

Blaize Covers More Workflow



Blaize Solutions are Software Programmable

Competitors sacrifice workload flexibility – Blaize maintains full adaptability

AI models are being developed at an unprecedented pace, with **new models introduced daily**, necessitating **adaptable technologies** to support AI evolution

AI Architectures Evolving **Daily**

AI Datasets Created **Daily**

AI Applications Emerging **Daily**



A Programmable, Adaptable Solution

- ✓ Multiple Tasks can Run in Parallel on a Single Chip
- ✓ Adapts to Changing Data and Conditions
- ✓ Able to Run a Mix of Workloads and Neural Networks
- ✓ Optimized for Smaller Models Native to the Edge

Blaize Software Swiftly Deploys AI for Real-Time Insights

Supporting the entire development workflow from concept to application deployment at the Edge

Software Development Kit



Problem Targeted

Allows customers and partners to scale algorithms on Blaize's platforms

Ideal Customer / Decision Maker

Engineers: AI hardware / software

Picasso Video Analytics



Optimizes AI models for video analytics applications

Product owners

AI Studio



End-to-end ML-OPs¹ for on-prem² solution using Blaize silicon

CXOs, data scientists, and other non-coding users

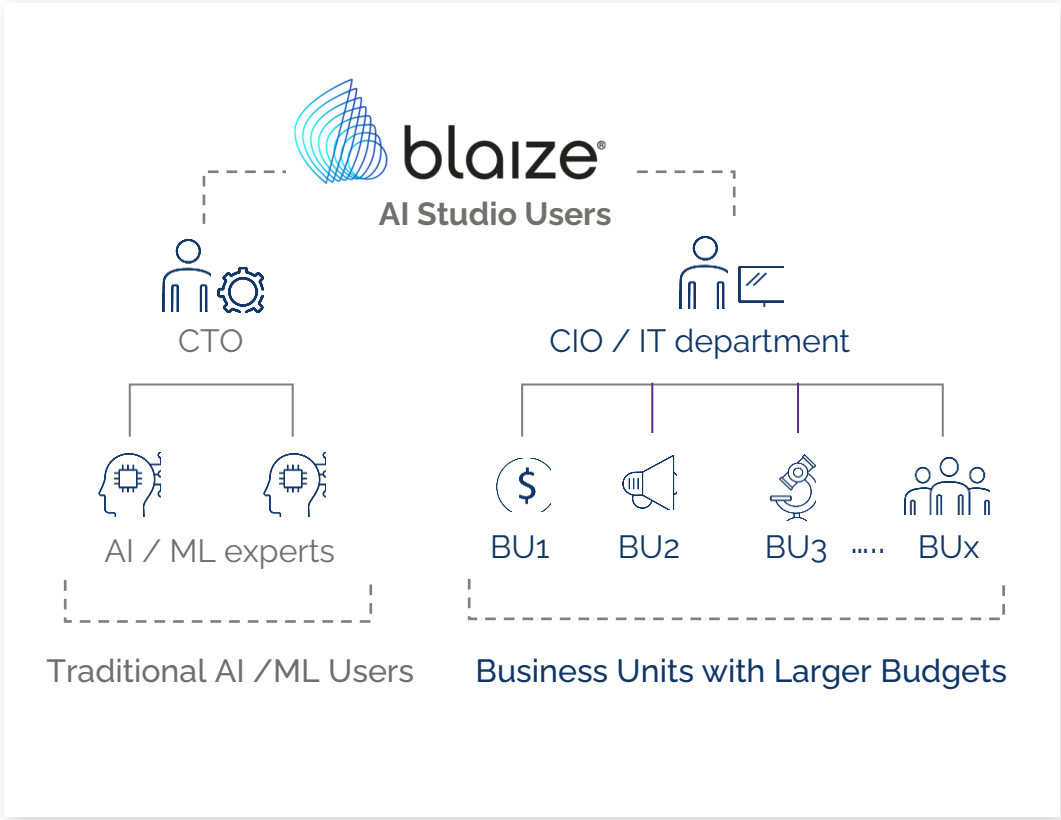
19 1. ML-Ops, or machine learning operations, is a practice focused on deploying and maintaining machine learning models in production efficiently
2. On-prem, or on-premises, refers to software or IT infrastructure hosted on an organization's premises rather than remotely
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No-Code AI Studio Accelerates AI Adoption

AI Studio reduces anticipated deployment time and dependency on scarce and expensive engineering resources



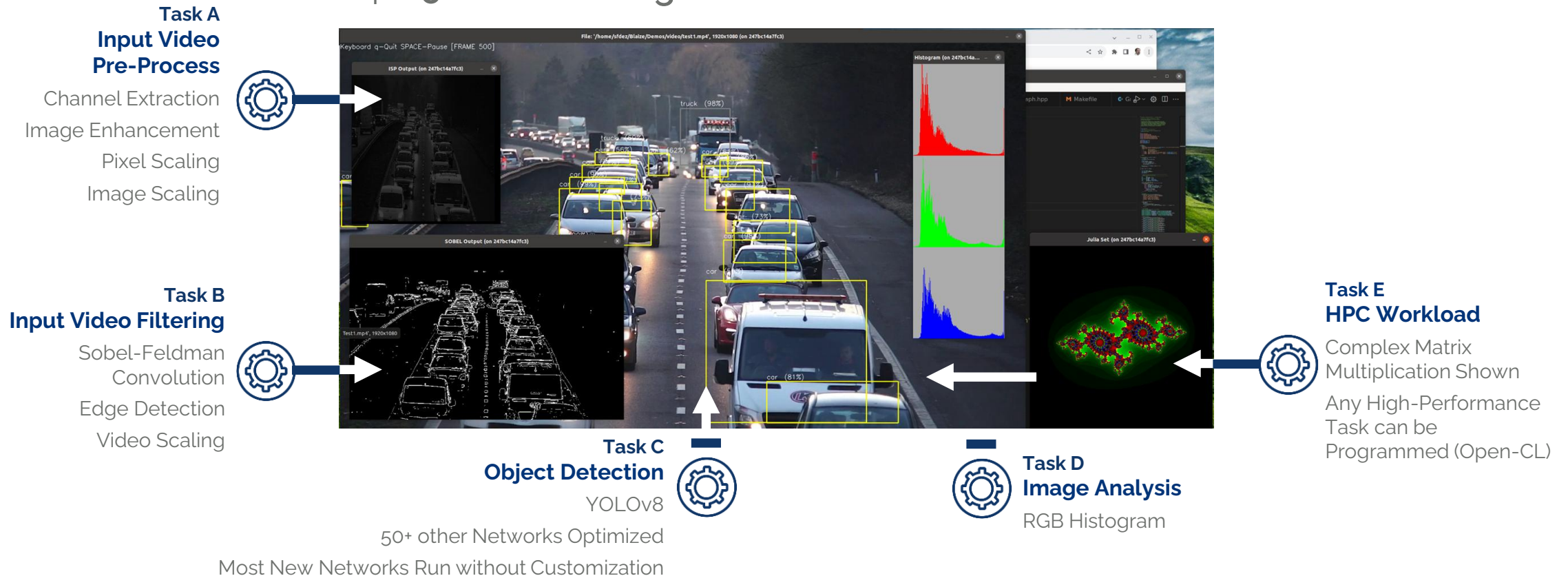
Penetrates Customers Beyond CTO Organization into Traditional IT Departments



Architecture in Action – Enabling Multiple Tasks to be Run in Parallel

Heterogeneous multiple parallel workloads at the lowest power in a single application

Example: **5 Tasks Running in Parallel at the Same Time**

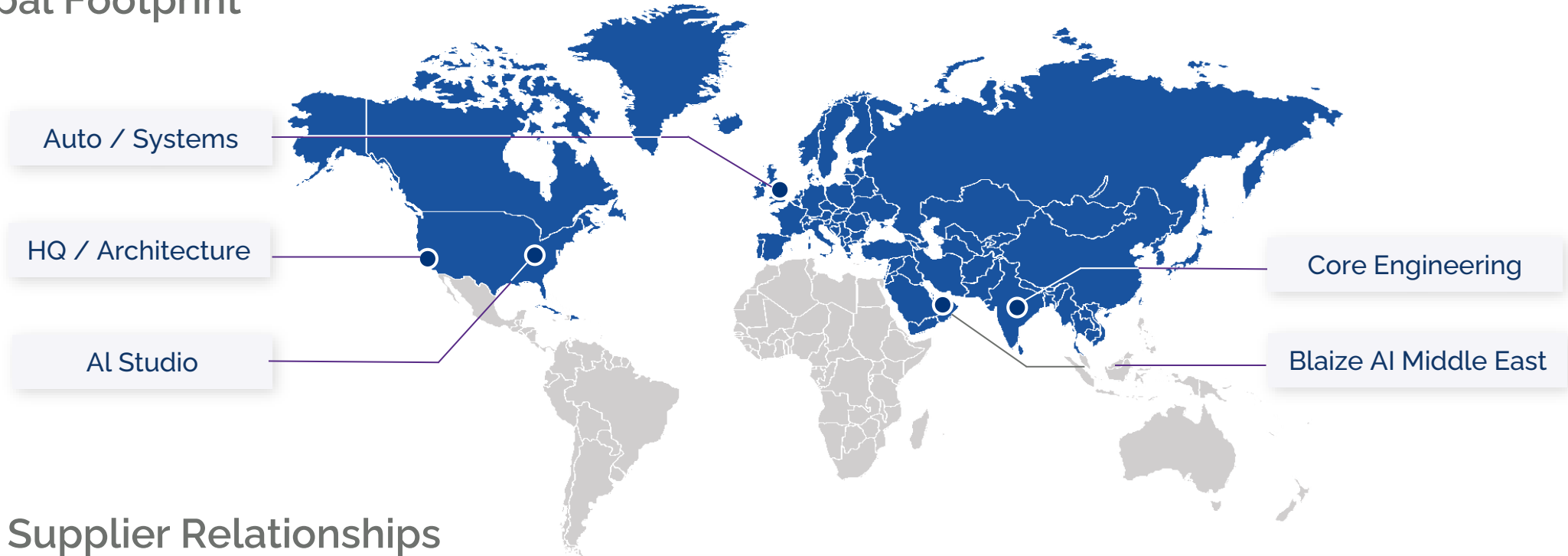


Utilizing vision, LiDAR, and radar sources, Blaize's parallel processing enables simultaneous image processing, object detection, scene segmentation, and traffic sign identification, optimizing cost and power for ADAS deployments

World Class Suppliers and Engineering Footprint

Deep relationships and capabilities across the technical and operational landscape

Global Footprint



Key Supplier Relationships

cādence

PLEXUS®

SAMSUNG¹

SYNOPSYS®



1. USA silicon manufacturing for all current Blaize products
22 2. USA silicon manufacturing is planned

Advanced Feature Set Today with a Strong Roadmap for Tomorrow

Building on a comprehensive technology foundation with advancements to meet customers' future needs

Current Key Features



Inference-focused: Tailored for Edge inference without excessive resources for large model training or other non-intended workloads



Optimizes resources: Compute and memory optimized for AI at the Edge

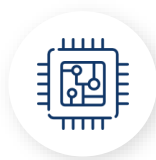


Latest models: Ability to run the latest multi-modal models



Multi-tasking: Efficient execution of multiple heterogeneous tasks

Future Product Enhancements



Chiplet product to meet customers' evolving size and power requirements



Auto-grade qualification for ADAS and AV applications



Enhanced multi-modal processing to support larger and more complex AI models



Enabling **diverse product configurations** for optimization across customer applications

Blaize is Strategically Positioned for this Technology Inflection Point

What is the Impact of DeepSeek's "DeepSeek R1"/Alibaba's "Qwen 2.5-Max" Contributions?

- Combined multiple efficiency mechanisms for a significant reduction in computation and memory bandwidth
- Demonstrated state-of-the-art model performance with substantially fewer resources

How is Blaize Strategically Positioned for this Technology Inflection Point?

- The Blaize architecture was purposefully designed for these types of efficiency mechanisms
- The efficiency mechanisms were not a surprise to the research & engineering community
- Blaize expects to benefit from opportunities surrounding efficient physical AI at the edge

Technology Inflection Point

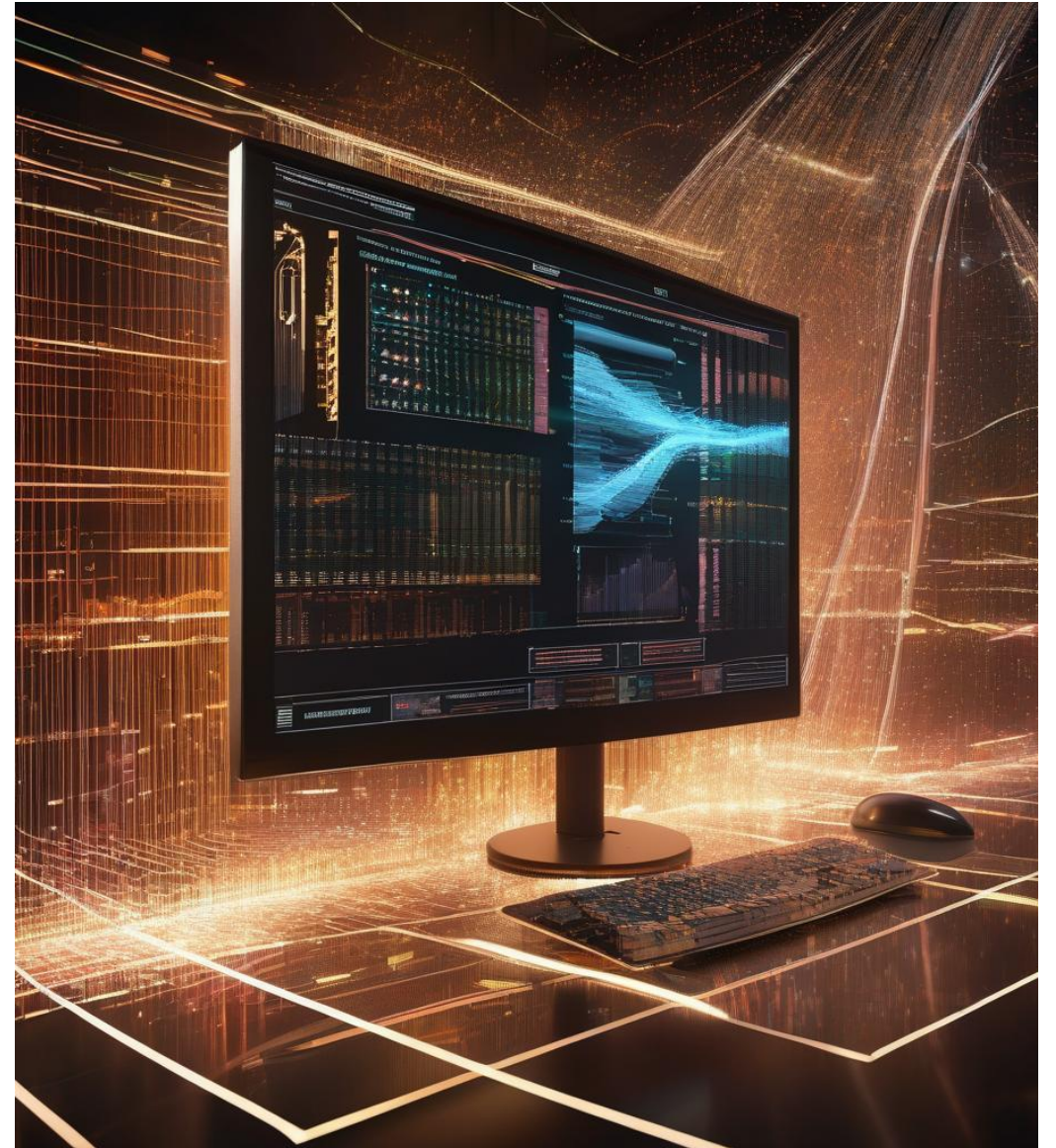
Focus on efficiency that every industry experiences

Qwen 2.5-Max

- Mixture of Experts (MoE) approaches reduce
 - Memory bandwidth requirements
 - Computational requirements

DeepSeek R1

- Mixture of Experts
 - Reduced memory bandwidth & compute
- Multi-Token System
 - Generates multiple outputs simultaneously requiring less compute time
- Low-Precision Datatypes
 - Perform more operations in a smaller chip
 - Consumes less power
- Knowledge Distillation
 - Model training utilizes fewer resources at lower cost



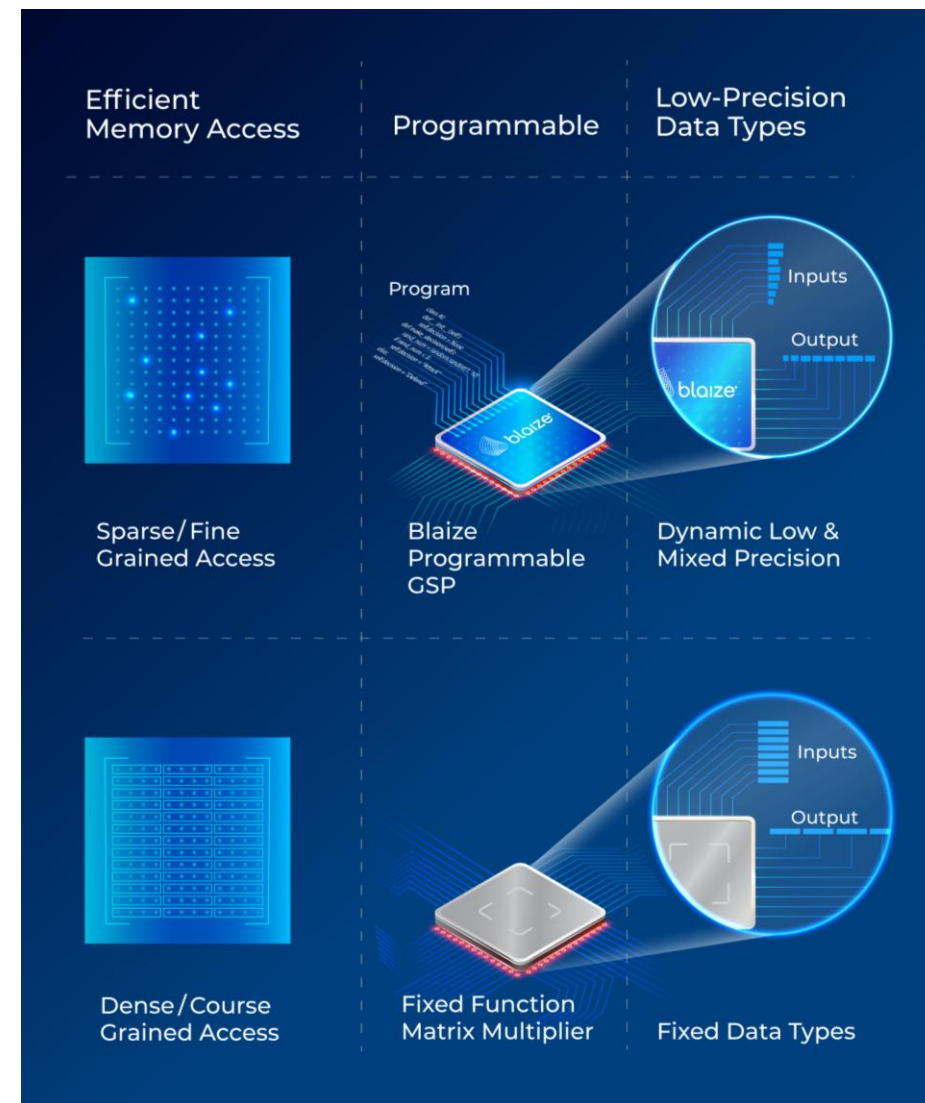
The Blaize Architecture

The GSP is purposefully designed for these types of efficiency transitions*

Architectural Features:

- Support for sparse/fine-grained memory accesses needed by MoE's and other imminent efficiency improvements.
- Programmable architectures embrace algorithmic changes that can cripple fixed-function designs. GSP's are user programmable with languages like 'C++', which is much more than software configurable.
- Low-precision and mixed-precision support reduces energy consumption and increases throughput. GSP's support int4-int64 & fp4-fp64.

The Physical AI world requires efficiency and Blaize is doing it.



Blaize's Experienced Leadership Team

Founders



Dinakar Munagala
CEO



Satyaki Koneru
CTO



Ke Yin
Chief Scientist &
VP of Engineering



Val Cook
Chief Software Architect



Senior Management



Harminder Sehmi
CFO



Dmitry Zakharchenko
Chief Software Officer



Tiffany Tan
Chief of Staff



Doug Burns
Chief People Officer



Alex Tinsley
SVP, Sales



Santiago Fernandez-Gomez
VP, Platform Eng.



Joseph Sulistyo
VP of Corporate
Marketing



The co-founders of Blaize have collaborated for more than **25 years** in micro-architecture development, SoC production, graphics and visual computing, and software architecture development. The team is well-known for its **visionary leadership** and innovative product designs, shaping the future of Edge AI technology



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